



Fidèle Youth Dance Company

FUNDRAISING CAPTAIN

Overview:

The Fundraising Captain of Fidèle Youth Dance Company will report to the Director for fundraising events throughout the season, and will be responsible for the duties listed herein.

Qualifications:

In addition to a personal relationship with Jesus Christ, the Fundraising Captain must have excellent organization and planning skills; effective written and verbal communication skills; the ability to manage and meet deadlines; the ability to brainstorm innovative fundraising initiatives; the ability to encourage group participation; the ability to manage financial details with integrity and discretion; the ability to establish rapport with FYDC students, staff, captains and families, and a faith-based desire to serve others in love (Galatians 5:13).

Compensation: 50 percent Tuition Scholarship (\$200 Value)

FUNDRAISING CAPTAIN



Responsibilities:

- Plan and execute at least one fundraising campaign per season, separate from in-studio and in-venue fundraising events (e.g. Butterbraids).
- Plan and execute annual fundraisers including the Intensive Snack Shack, performance concessions, and Butterbraids (or similar).
- Serve as the point-person for all annual and additional fundraisers throughout the season.
- Create incentives that encourage fundraising participation from all company members.
- Create awards to celebrate individual fundraising efforts and company-wide fundraising milestones (most money raised, most items sold, first item sold, costumes paid off, venue paid off, etc.)
- Work with the Director and within the FYDC budget when creating awards and incentives.
- Communicate fundraising event details, deadlines and follow up details with students and families.
- Communicate and provide fundraising income with the Director or Owner, Turning Pointe Dance.
- Draft communication for company-wide distribution when necessary.
- Assist in training and transitioning incoming captains and volunteers that overlap with this position.
- Other duties as assigned.

Expectations:

- The Fundraising Captain is expected to handle fundraising income and financial information with integrity and discretion.
- The Fundraising Captain is expected to show initiative in brainstorming, researching, and setting up new and engaging fundraising opportunities.
- The Fundraising Captain is expected to be proactive in problem solving, and use Biblical conflict resolution when necessary.
- The Fundraising Captain is expected to set and meet fundraising deadlines, and communicate those deadlines to all FYDC students and families.
- The Fundraising Captain is expected to serve alongside the Turning Pointe Apparel and Hospitality Teams for merchandise sales throughout the season and concessions sales during performance weekend.
- All Volunteer Captains are expected to serve as role models within the Company, upholding FYDC's mission to provide a healthy and Christ-centered training environment. Behavior that is detrimental to our mission, including but not limited to gossiping, bullying, purposeful exclusion, showing favoritism, hateful speech/inappropriate language, or inappropriate clothing will not be tolerated.